



April 24, 2019

Dear Sheldon:

Thank you so much!

You were great working with my client N.D. on a closing last month. He came to me looking for a referral for insurance. He'd had trouble getting affordable quotes based on the specifics of his situation. In fact, some companies didn't even give him a quote.

Being a broker, you have access to many carriers. You were able to help him find the right product to meet his needs at the best value (coverage AND premium). He couldn't be any happier, which means you and I both look like a hero.

Sheldon, thank you again for being so great in working with my clients. This is why I never hesitate to refer you, and why I often refer to you as a "living legend."

Sincerely,

A handwritten signature in blue ink that reads 'Clay Jeffreys'.

Clay Jeffreys
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